

INSTRUCTIONS:

Randomly select a "thing" and a "who" and a "motivation" (towards or away) card

Sell your "thing" to your "who" pitching either the towards/away motivation benefits



MAKING CHANGE STICK



THING #1

fishnet stockings

AMY BELL NLP



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THING #2

an inflatable giraffe

AMY BELL NLP



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THING #3

a fake moustache



MAKING CHANGE STICK



THING #4

a jar of baby teeth



MAKING CHANGE STICK



THING #5

a whoopee cushion



MAKING CHANGE STICK



THING #6

a mound of dirt

AMY BELL NLP



MAKING CHANGE STICK



THING #7

the idiot's guide to yeast

AMY BELL NLP



MAKING CHANGE STICK



THING #8

a rotten egg

AMY BELL NLP



MAKING CHANGE STICK



THING #9

a pair of flippers

AMY BELL NLP



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THING #10

a steamy romance novel

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TOWARDS



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AWAY



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WHO #1

a snake charmer

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WHO #2

a shopping mall security guard



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WHO #3

a yoga teacher

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MAKING CHANGE STICK



WHO #4

a sign language interpreter

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MAKING CHANGE STICK



WHO #5

a goat herder

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MAKING CHANGE STICK



WHO #6

an astronaut

AMY BELL NLP



MAKING CHANGE STICK



WHO #7

a classical pianist

AMY BELL NLP



MAKING CHANGE STICK

WHO #8

a marine biologist

AMY BELL NLP



MAKING CHANGE STICK



WHO #9

a drug dealer

AMY BELL NLP



MAKING CHANGE STICK



WHO #10

a priest

AMY BELL NLP